

Pūrongo Ā-Tau

Annual Report 2023

TE ARAWA
FISHERIES 

Ka pū te ruha, ka hao te rangatahi.

**When the old net is cast aside, the new net goes fishing,
our new strategy remains founded on our vision.**



Contents

Ngā ihirangi

Introduction	2
Our Pou	3
Results.....	4
Core assets	5
Our mission & vision	6
Chairman’s report.....	7
Our strategy	9
Highlights	10
Te Moana a Toi aquaculture.....	11
Science partnership.....	11
Iwi Partnership Programme	12
Pātaka Kai	13
Hī Mussels.....	13
New directors	14
Te Arawa Fisheries Team	15
Trustees	15
Commercial Board	16
Operational Team.....	16
AGM Minutes	17
Financial Report	20

Introduction

He tīmatanga kōrero

Te Arawa Fisheries is governed by Te Kotahitanga o Te Arawa Waka Fisheries Trust Board (the Trust), which was legally established in 1995 by a deed of trust.

Te Arawa Fisheries Group (the Group) was formed in 2006 to manage Te Arawa fisheries assets, which the Crown transferred to our iwi under the Māori Fisheries Act of 2004.

Guided by our social, cultural, environmental, and economic responsibilities as mana whenua, Te Arawa Fisheries strives to leave an enduring, positive legacy for generations to come.

Te Arawa has an innate link to te moana, stemming from the voyage our tūpuna made from Hawaiki to the shores of Maketū. This has shaped the history and connection our people have to aquaculture, and our spirit of kaitiakitanga.

At the time of transfer, Te Arawa Fisheries' assets included \$13.3 million in shares of Aotearoa Fisheries Limited, \$3.1m in cash, and \$7.1m in fishing quota.

The Group has leveraged these assets to support Te Arawa whānau via grants, koha, scholarships and kai. Guided by our four pou (Tangata, Taiao, Tikanga and Tahua), we remain committed to our mission and vision for the betterment of our people.



Our Pou

Ngā Pou o Te Arawa Fisheries

Te Arawa Fisheries is driven by four pou that embody our te ao Māori approach to business. Every venture that Te Arawa Fisheries pursues is assessed against each pou to ensure our activities are a reflection of our culture and values.

While there is strength in each pou in its own right, we recognise that the combined strength of all our pou is what creates the enduring foundation from which we grow and thrive. There is much to do to improve performance on our Pou, and that is a key focus for us moving forward.



POU TANGATA

Unwavering in our focus to grow our whānau towards a world-class intergenerational business.



POU TAIAO

Our land, rivers, and moana are who we are, handed down from our tupuna. We will consider our taiao (natural resource) in everything we do.



POU TIKANGA

Who we are is founded on our culture that we will embed into everything we do.



POU TAHUA

We will create the highest quality products and services that command premium values and margins in our chosen markets, while also maximising returns to our shareholders.

STRENGTHS

- Iwi Collaborations:
- ICP, Te Moana a Toi Aquaculture, Baypackers group, Moana New Zealand
- (2024 -) STEM and technical development rangatahi Moana programme

AREAS FOR IMPROVEMENT

- Uplifting share-register project
- Growing financial and development support to Iwi through our programmes
- Staff wellbeing

STRENGTHS

- Sustainable aquaculture development
- Green investments
- R&D collaborations

AREAS FOR IMPROVEMENT

- Driving sustainable fishing practices.
- Actively supporting change through our Iwi collaborations

STRENGTHS

- Pataka Kai
- Koha grants
- Punga Fund

AREAS FOR IMPROVEMENT

- 2024 -) STEM and technical development rangatahi Moana programme

STRENGTHS

- ICP ACE revenue
- AFL share dividends
- Hī Mussels
- Fund Portfolio

AREAS FOR IMPROVEMENT

- Growing overall returns on our capital assets

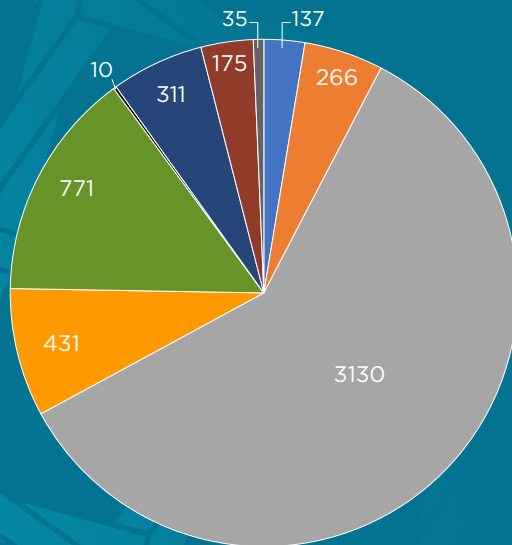
Results

Ngā hua

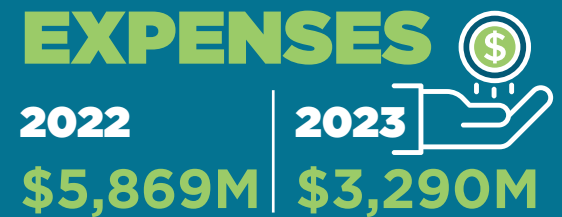
Revenue predominantly came from a \$2.5 million bonus share issue and share revaluation by Moana NZ and asset revaluations of quota. The investment portfolio grew by \$284,000 recovering from the previous year.

Te Arawa Fisheries was the primary source of expenditure due to an significant increase in operational costs. Administrative expenses for the operation and close down of Te Arawa Mahi and Te Arawa Fresh businesses contributed to high costs in the first half of 2023.

Revenue
(Units in \$1,000's)



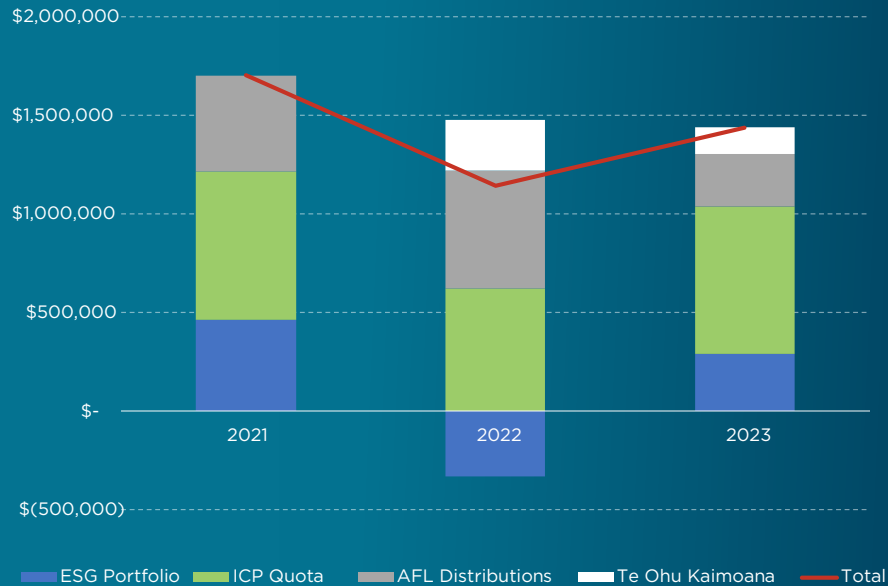
- Te Ohu Kaimoana Dividend
- Aotearoa Fisheries dividend
- Moana NZ Share Revaluation
- Te Arawa Fresh Fish Shop
- ACE Quota Proceeds
- Interest
- Te Arawa Mahi
- Other Operating Revenue
- Hi Mussels



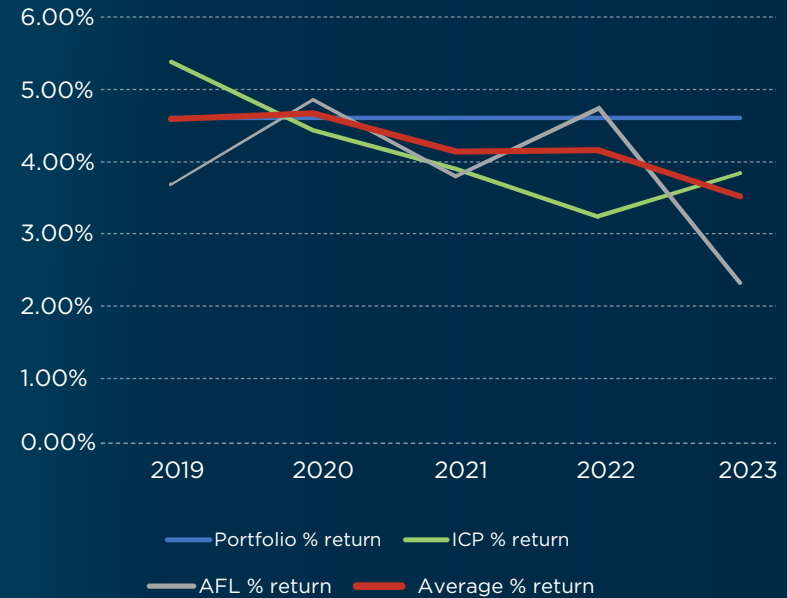
Core assets

Ngā hua matua

Asset returns



Asset percentage returns



Balance Sheet

2022
\$38,851,000

2023
\$41,823,000

7.11% ↑

\$771K 2023
Up 1.4% from 2022

ICP REVENUE INCREASED

\$265,790 2023
\$599,000 2022
-56%

AFL DIVIDEND DECREASED

Net Surplus

2022 2023
\$97K \$2917K

\$2,820K INCREASE



Our mission:

Te uaratanga

“ *Kia whakakotahia tātau o Te Arawa Waka
ki raro i te maru o ngā taonga a Tangaroa
mō ngā whakatupuranga o Te Arawa te take.*

Our vision:

Te whakakitenga

“ *Effective Te Arawa Iwi, Prosperous Te Arawa
Whānau, Healthy Te Arawa Moana.*



Chairman's report

Te pūrongo a te tiamana

2023 has been a year of reorganisation and a change of leadership on the commercial board to deliver on our Ka Pu Te Ruha, Ka Hao Te Rangatahi strategy.

Among the changes was the decision to close the Te Arawa Fresh shops and Te Arawa Mahi - a necessary measure as we looked to realign our priorities against our four pou.

The closures will also allow for a more ambitious focus of effort and putea on our kaitiaki role for the moana, aquaculture development and creating opportunities for rangatahi.

Our collaboration with Baypackers has given new life to the Baypackers Seafood Truck servicing our rohe. Additionally, we have been streamlining our pataka kai operations to be more responsive and effective.

While 2023 has been about reorganising and reprioritising our operations, we are excited to start developing a new rangatahi programme focusing on mātauranga Māori and STEM development,

leading to technical and science studies to strengthen our kaitiaki role.

Looking ahead, Iwi grants will also be refocused to ensure we are supporting marae hubs for learning and activities. We want to make sure our putea distributions are having the greatest impact possible.

Deepening our iwi relationships is key to our collective success. Te Moana a Toi aquaculture settlement and development collaboration is well underway and stands out as a testament to unity among Iwi, providing a collective voice and exploring sustainable fisheries ventures in the Bay of Plenty. On behalf of the Te Moana a Toi aquaculture group, we are managing the Sustainable Food and Fibre Fund monies in preparation for our post-settlement aquaculture activities.

Our strategic science partnerships, particularly the five-year agreement with Cawthron Institute, reflect our commitment to innovation and ability to adapt to change and share that knowledge with our Iwi partners.

Baypackers, one of our key investments, has been turned around under Joe Kouwenhoven's leadership and is proof of the importance of having the right people at the helm to drive growth and success.

Similarly, the Baypackers Seafood Truck, championed by Anthony Palmer, exemplifies our dedication to community support, ensuring fresh

kai reaches the tables of whānau across the rohe every week.

As we set our sights on the year ahead, we acknowledge the need for adaptation. Like our Tupuna, we need skilful navigators to read the waves and to train our rangatahi.

Our role too is to manage managers. We are undertaking a review of our portfolio and fund managers and will seek to optimise the risk-return trade-off. We are working closely with the Iwi Collective Partnership, where we see a future of deeper collaborations beyond just trading our collective quota.

The emphasis on prudent management of settlement assets, strategic investments, and ensuring the right people are in key roles reflects our commitment to delivering greater returns to Te Arawa beneficiaries.

Finally, I wish to extend my gratitude to our dedicated team, trustees, and partners who have contributed to the ongoing governance and operations of Te Arawa Fisheries. I would also like to thank Commercial Board Director, Peter Rice, who has stepped in as Interim CEO.

Through collective efforts, we will navigate a course that aligns with our values and contributes meaningfully to the enduring prosperity of our whānau.

Noho ora mai,

Roku Mihinui





Our strategy

Te rautaki

Te Arawa Fisheries underwent operational changes at the end of 2023 which saw the appointment of Commercial non-executive Director Peter Rice as interim Chief Executive.

We have taken this opportunity to review our operations and take stock of our progress against our strategy, Ka Pu Te Ruha, Ka Hao Te Rangatahi.

This review has allowed us to consider how to implement our strategy and realign our focus areas with our core purpose of serving and delivering benefits to the Tangata of Te Arawa iwi (present and future)

We are concentrating our efforts on using our financial resources wisely – optimising expenditure and improving financial returns on assets.

Moving into the 2024/25 financial year, our strategy will hinge on the prudent management of our settlement assets and making our investments work harder and smarter so we can deliver greater returns to Te Arawa beneficiaries. This includes cutting our operational costs by \$500,000. This will allow us to increase distributions to Te Arawa through education grants using key partners to engage with rangatahi (high school through to university and technical training) and to develop sustainable aquaculture in collaboration with the Iwi of Te Moana a Toi; and with our knowledge, skills and wealth, engage with Government as kaitiaki of our moana.

A crucial part of realising this strategy is ensuring the right people are in the right roles to guide the organisation, make sound business decisions and stay focused on our primary objectives.

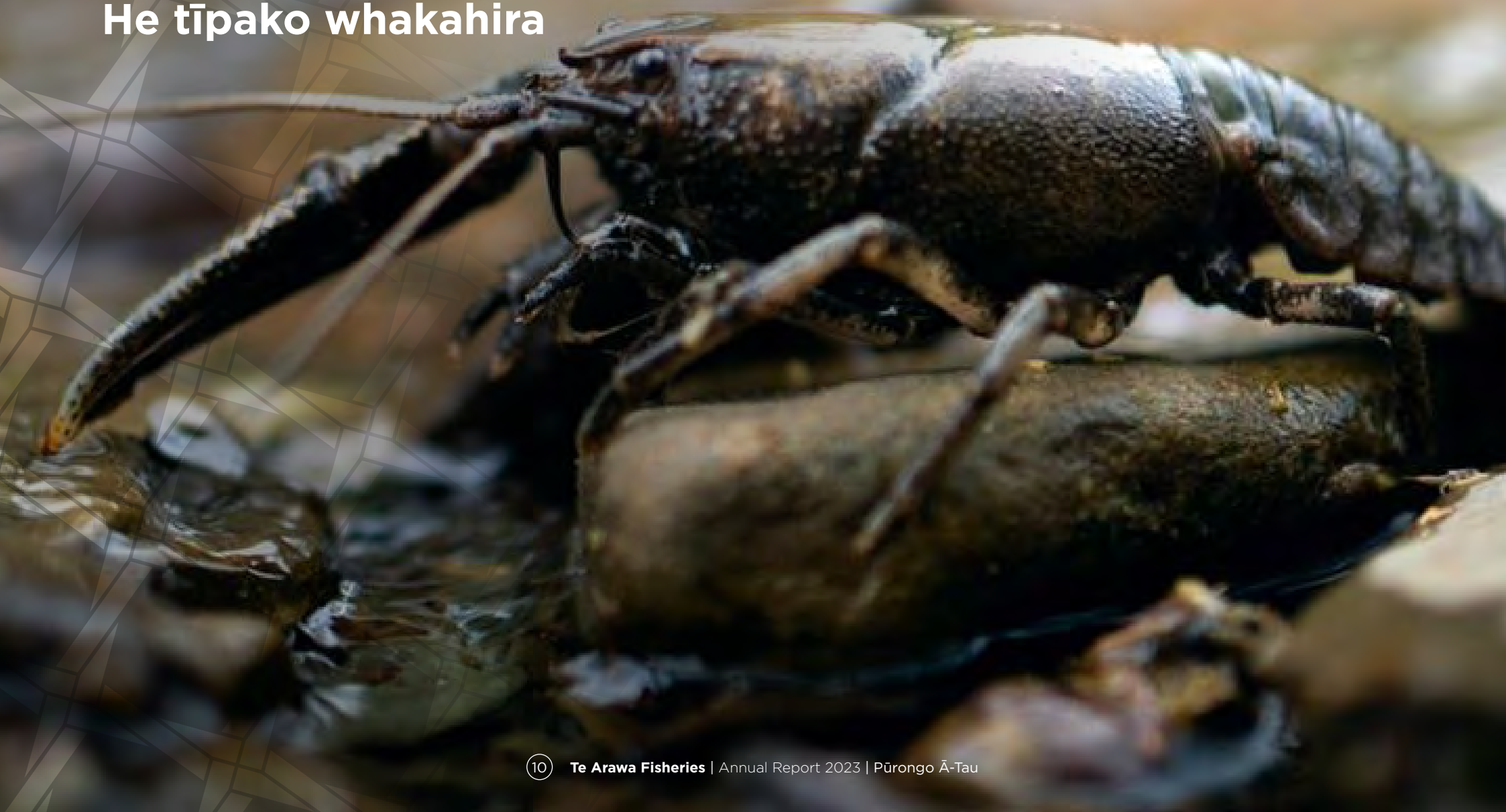
Te Arawa Fisheries is guided by our vision to protect te taiao, support prosperous Te Arawa whānau, and build a thriving intergenerational organisation for generations to come.

With a renewed focus on core objectives and supporting strategic realignment, we are confident that our efforts will not only generate greater financial returns but also contribute to the long-term prosperity of Te Arawa whānau and the sustainability of our organisation.



Highlights

He tīpako whakahirira



Te Moana a Toi aquaculture



In recent years, Iwi across the rohe have put in significant time and effort to come together to collaborate and share mātauranga in the aquaculture space.

This collective has been vital in providing a united Iwi voice about the challenges and opportunities in fisheries, as well as developing business cases for the exploration of new ventures in the Bay of Plenty.

Formerly known as Ngā Iwi i te Rohe o Te Waiariki, 2023 saw the collective realign with Te Moana a Toi to reflect its inclusive membership and geographical area.

Te Moana a Toi, in partnership with the Ministry for Primary Industries and Te Ohu Kaimoana, is exploring opportunities and pathways for the development of a sustainable, resilient,

and world-class Māori aquaculture industry in our collective rohe.

This kaupapa supports Iwi decision-making regarding on-water and on-land aquaculture opportunities that contribute to Māori economic development, wellbeing and the exercise of kaitiakitanga.

his collaboration will continue to deepen across the various stages of the kaupapa, to achieve strategic and tactical alignment, identify joint and collective opportunities, while respecting mana motuhake.

This includes refining our business cases for seaweed co-culture and offshore greenshell mussels and progressing collective negotiations with the Crown in the settlement space.

Science partnership



Te Arawa Fisheries, on behalf of Te Moana a Toi, continues to take the lead on building strategic partnerships with science and technology institutes across the motu.

These partnerships are designed to help Iwi capitalise on the expertise, research, and technology available in Aotearoa to further Māori-led ventures in sustainable fisheries and aquaculture.

Among the most notable outcomes includes Te Arawa Fisheries' newly signed, five-year contract with Cawthron Institute to explore kingfish climate change adaptation. This research has the potential to unlock the answers to genetically modified finfish with the ability to survive warmer ocean temperatures.

Building and maintaining these relationships services our long-term objectives of building an intergenerational organisation that contributes to the safeguarding of our industry, te moana and our people.

Te Arawa Fisheries was contracted to catch and clip 200 kingfish, sending samples to Plant & Food for mapping the genetic variation of kingfish in the Bay of Plenty.



Iwi Partnership Programme

Te Arawa Fisheries Iwi Partnership Grants Programme helps iwi organisations deliver community kaupapa that provide direct benefits to whānau. The programme has been running since 2011, with more than \$1.2 million distributed in the past 10 years. We are looking to refine this for 2023/2024.

Ngāti Rangiwewehi – Rangiwewehi Charitable Trust – Eradication of pests



Native flora, fauna and endangered species are set to flourish at Ngati Rangiwewehi whenua and sites of significance thanks to a \$10,000 Iwi Partnership Grant from Te Arawa Fisheries.

The funding is helping eradicate pests, including stoats, rats, possums, wild deer and pigs within the Ngāti Rangiwewehi rohe, including Mokoia Island.

Trapping is currently underway, with the next stage including more baiting and planting native species, including harakeke.

The funding has allowed Ngāti Rangiwewehi to eradicate pests and protect native species, while providing a space for people to reconnect with their whakapapa.

Tūhourangi Ngāti Wahiao Kapa Haka Inc Society – Rarotonga/Journey of remembrance



Aotearoa kapa haka group Tūhourangi Ngāti Wāhiao returned to Rarotonga for Te Maeva Nui festival in July for the second time to pay homage to their leader, Sally-Ann “Hereana” Roberts, who tragically passed away during the previous year’s festival.

Te Arawa Fisheries funded part of the trip, recognising it was important the iwi returned to help with their healing, and to give thanks to the people of Rarotonga for the support offered to their kapa whānau throughout the ordeal last year.

The group performed a deeply moving tribute to Sally-Ann, who had been a tutor of Tuhourangi kapa haka for more than three decades.

Ngāti Pikiao – Tapuaekura Rākeiao Marae – whāriki development



Tapuaekura Rākeiao Marae will soon have two whāriki with the help of a \$10,000 Iwi Partnership Grant from Te Arawa Fisheries.

Tapuaekura Rākeiao Marae is teaching whānau and hapū members how to look after and harvest pa harakeke for the weaving of whāriki, to preserve the mana of Ngāti Rongomai and Ngāti Pikiao when holding tangihanga and other important kaupapa on the marae.

The transmission of this mātauranga is critical to empower whānau and foster a sense of belonging as tangata whenua.

List of other 2022/23 recipients

- Ngāti Whakaue – Tarukenga Marae – Ablution Block Renovations.
- Waitaha – Hei Marae – Wharekai improvements
- Ngati Rangitihī – Kōhanga Reo renovations
- Ngāti Tarawhai – Waikohatu – Marae clean-up
- Ngāti Rangiteaorere – Koromatua Council – Heritage land development

Pātaka Kai

As part of our responsibilities to our iwi, we provide 20kg of frozen fish fillets for all tangihanga held on a Te Arawa marae, or 10kg of fish fillets for all tangihanga held at home within our rohe.

In the past financial year, Te Kotahitanga o Te Arawa Waka Fisheries Trust Board distributed 2,130kgs of fish for 119 tangihanga.

In addition to our contributions to tangihanga, the Trust also supported six kaupapa, with \$1800 worth of kaimoana and \$400 koha of pūtea.

Koha fund

Organisation	Kaupapa	Koha
Te Arawa Education Forum Hui	Te Kura o Te Koutu	Kaimoana to the value of \$500
Te Punawhakareia a Rakeiao	Hosting AGM for Ngāti Te Rangiunuora	Kaimoana to the value of \$250
Whakaue	Whakaue War Memorial Ceremony	Kaimoana to the value of \$350
Tunohopu Marae	Māori Battalion Medal Presentation	Kaimoana to the value of \$350
Te Mana o Ngāti Rangitahi Trust	Whakapapa Wānanga	Kaimoana to the value of \$350
Rotoiti Sports and Community Association	Centennial Celebrations	Pūtea \$400



Hī Mussels

Developed by Te Arawa Fisheries through its investments in Baypackers, Hī mussels is a premium Māori product and we acknowledge further development is required to grow its market presence in the coming years.

Sustainably farmed from the South Pacific waters of Coromandel in Aotearoa, Hī mussels are bite-sized, green-lipped delicacies to be enjoyed on their own or utilised as an ingredient.

Through Hī, we are invested in exploring new aquaculture opportunities while ensuring our ethically produced shellfish are grown, harvested, and processed to industry best-practice.

Our collaboration with top science and technology experts across Aotearoa will ensure we can find new ways to both utilise our kaimoana, and nurture it for generations to come.

From water to plate, customers can be assured their Hī mussels are part of a wider kaupapa to protect, preserve and futureproof our environment.



New directors

Te Arawa Fisheries is increasing the capability and capacity of our commercial board with the appointment of two new, experienced directors.



Dr Trevor Stuthridge

Trevor Stuthridge was appointed to Te Arawa Fisheries' Commercial Board in May 2023, with extensive science, research, sustainability, technology and start-up experience. He spent six years as a General Manager at Crown Research Institute, Scion, and two years as a Director of the Waste Advisory board for the Ministry for the Environment. After time as Director of Research for Crown Research Institute AgResearch, he is now CEO and co-founder for Cetogenix - a New Zealand climate tech company dedicated to transforming low-value organic wastes in high-value renewables.



Professor Dr Sunil Kadri

Sunil Kadri is a marine biologist with a 40-year passion for aquaculture and sustainable seafood production. With roots in Rotorua and Maketū, Sunil has a deep connection with Te Arawa and its role as kaitiaki of our turangawaewae. He has held senior management and board positions in technology start-up and scale-up organisations across the world and specialises in challenging the norm and finding solutions for the challenges facing the aquaculture sector. In March 2023, he took up a full-time academic role as Professor of Aquaculture at Charles Darwin University where his top priority has been supporting indigenous aquaculture ambitions in Northern Australian. Alongside this, Sunil retains strategic roles in tech companies serving the Norwegian, Scottish and Chilean aquaculture markets.

Te Arawa Fisheries Team

Te Tira Ahumoana o Te Arawa

Trustees



Roku Mihinui
Tuhourangi
Chairman



Tangihaere Macfarlane
Ngāti Rangiwewehi
Trustee



Tere Malcolm
Ngāti Tarāwhai
Trustee



Paeraro Awhimate
Ngāti Mākino
Trustee



Chris Clarke
Ngāti Rangitihi
Trustee



Dr Kenneth Kennedy
Ngāti Rangiteaorere
Trustee



Blanche Reweti
Ngāti Tahu-Ngāti Whāoa
Trustee



Pauline Tangohau
Uenukukopako / Ngāti Whakaue
Trustee



John Merito
Ngāti Pīkiao
Trustee



Carliza Patuawa
Waitaha
Trustee



Commercial Board



Roku Mihinui
Tuhourangi
Director



Peter Rice
Chief Executive



Trevor Stuthridge
Director



Sunil Kadri
Director

Operational Team



Nicole Pakau
Science & Operations
Manager, Te Arawa Fisheries



Tamaaio Stewart
Business Analyst,
Te Arawa Fisheries



Ngapera Nicholls
Iwi Development Officer,
Te Kotahitanga
O Te Arawa Waka
Fisheries Trust

AGM Minutes of the Meeting for Te Arawa Fisheries (TAF)

Saturday, 18 March 2023

TIME	10:00am
VENUE	Hei Marae, Manoeka Road, Te Puke
PRESENT	Chris Insley, Owen Matai-Wells, Tamaaio Stewart, Dr Ken Kennedy, Tangihaere Macfarlane, Peter Rice, Tere Malcom, Carliza Patuawa, Chris Battershill, Chris Clarke, John Merito, Kepa Morgan, Levi Simon, Ngapera Nicholls, Roku Mihinui,
IN ATTENDANCE	Awhi Awhimate, Aaron Drew, Alex Hirini, Carroll Rapene, Carol Whare, Craig Watson, Dean Watson, Ruth Watson, Dennis Miwarapa, Dinesty Patuawa, Hera Ririnui, Kanan Clarke, Linda Bush-Mason, Liz Te Amo, Luke McMillan, Lynette Ngaki, Maru Tapsell, Merekeeti Whare, Mia Tamou, Moana Miller, Mystique Dinsdale, Matewai Karaka Clarke, Natasha Russell, Ngarohaere Teo (Whare), Priskia Ngaki, Rangitawa Potene, Riria Mohi Dellhirct, Roimata Brown, Rutu Watson, Sarah Ririnui, Terewai Kingi, Wiki Nathan, Wyndhem Patuawa
APOLOGIES	Hare Wiremu, Wallace Haumaha, Evelyn Forrest, Tipene Clarke, Rauroha Clarke, Ratana Williams, Jillian Carter, Huriana Karaka, Paeraro Awhimate, Pauline Tangohau, Blanche Reweti, Josephine Scott, Rangimahuta Wiringi

KARAKIA



<p>CEO REPORT</p>	<p>CEO attend via Zoom and spoke to Report noting</p> <ul style="list-style-type: none"> • Continued growth in revenue and equity despite challenges of covid • Moving the business up the value chain and opening new international market • Improved communication channels and incorporating more reo in our Annual Report • Exploring large scale aquaculture • Review of how we work for our people • Major initiatives in sustainability and climate change • Discussion/Questions responded to: • Customary rights and relationship with our environment • Non-replanting of forestry land • Forestry land put aside for pig hunting to feed whanau • Water quality and plants to assist with this • Recent Australian trade trip
<p>CHAIRMAN’S REPORT</p>	<p>Board Members introduced themselves. Trustee apologies noted.</p> <p>Report spoken to noting</p> <ul style="list-style-type: none"> • Successful community projects with iwi partners • Over \$1m delivered to our people over 10 years • Two new trustees welcomed to Board • Aiming to future-proof our organisation • Continued focus on international and intergenerational success for Te Arawa Fisheries Group.
<p>GROUP FINANCIAL REPORT</p>	<ul style="list-style-type: none"> • Clean Audit Report received • Outline of revenue, expenditure and total equity provided • Sources of income highlighted in comparison to previous year • Discussion/Questions responded to • How inflation is being dealt with and noting need to invest in our people • Source of Tangihanga koha • Fisheries truck • Permit allocations
<p>RESOLUTION</p>	<p>“That Cookson Forbes be reappointed as Auditors for the 2023/2024 financial year.”</p> <p>Moved: Kēpa Morgan Seconded: By the Registrar</p>



Financial Report 2023

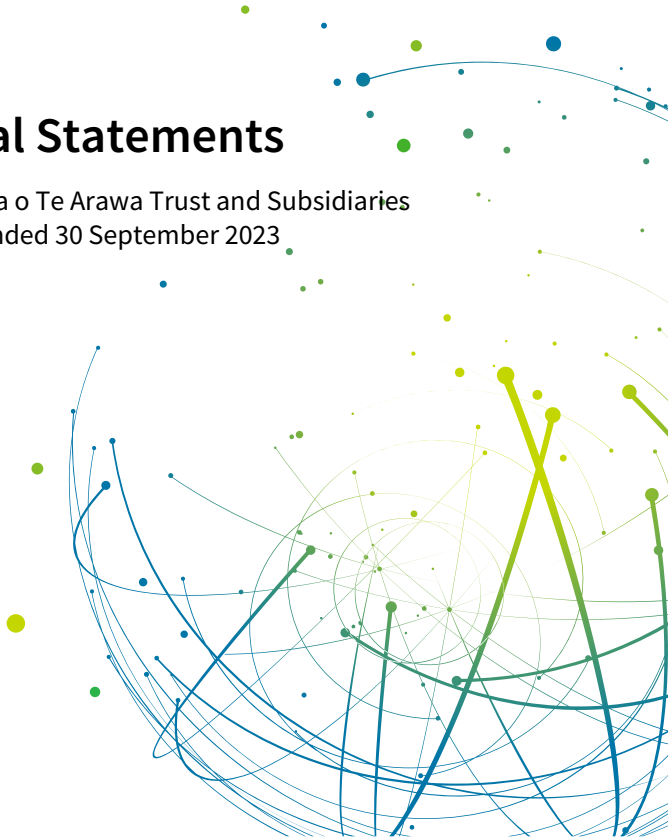
**Te Kotahitanga o Te Arawa Waka
Fisheries Trust and Subsidiaries**

Contents

3	Directory
4	Independent Auditor's Report
6	Approval of Financial Report
7	Statement of Service Performance
9	Consolidated Statement of Comprehensive Revenue and Expenses
10	Consolidated Statement of Changes in Net Assets
11	Consolidated Statement of Financial Position
12	Consolidated Cash Flow Statement
13	Notes to the Performance Report

Financial Statements

Te Kotahitanga o Te Arawa Trust and Subsidiaries
For the year ended 30 September 2023



Directory

Te Kotahitanga o Te Arawa Trust and Subsidiaries For the year ended 30 September 2023

Nature of Business

Fisheries management on behalf of participating Iwi of Te Arawa Waka

Registered Office

1204 Whakaue St.
Level 1, Lakesyde Business Centre
Rotorua

Charities Commission Registered Number

CC10819

Trustees

R Mihinui - Chairman	Tuhourangi
J Merito	Ngati Pikiao
K Kennedy	Ngati Rangiteaorere
P Awhimate	Ngati Makino
T MacFarlane	Ngati Rangiwewehi
C Patuawa	Waitaha
T Malcolm	Ngati Tarawhai
P Tangohau	Te Ure o Uenukukopako
C Clarke	Ngati Rangitihī
B Reweti	Ngati Tahu/Ngati Whaoa

Independent Auditor

Cookson Forbes and Associates Ltd
96 Waioweka Road
Opotiki

Accountants

Deloitte Rotorua
1176 Amohau Street
Rotorua

INDEPENDENT AUDITOR'S REPORT

To the Trustees of Te Kotahitanga o Te Arawa Trust and Subsidiaries

Opinion

We have audited the financial statements of Te Kotahitanga o Te Arawa Trust and its subsidiary entities (together referred to as "the Group"), which comprises the financial statements on pages 9 to 23 and the statement of service performance on pages 7 to 8. The complete set of financial statements comprise the statement of financial position as at 30 September 2023, and the statement of service performance, statement of comprehensive revenue & expenses, statement of changes in net assets/equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects:

- the financial position of the Group as at 30 September 2023, its financial performance and its cash flows for the year then ended; and
- the service performance for the year ended 30 September 2023, in accordance with entity's service performance criteria

in accordance with Public Benefit Entity Standards Reduced Disclosure Regime issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)) and the audit of the service performance information in accordance with the ISAs (NZ) and the New Zealand Auditing Standard 1 *The Audit of Service performance information*. Our responsibilities under those standards are further described below in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Group.

Restriction on Responsibility

This report is made solely to the Trustees and Beneficiaries as a body, in accordance with section 42F of the Charities Act 2005. Our audit work has been undertaken so that we might state to the Trustees & Beneficiaries those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees and Beneficiaries as a body, for our audit work, for this report, or for the opinions we have formed.

Other information

The Trustees are responsible for the other information. The other information comprises the directory but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do

not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If based, on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Trustees Responsibility for the Financial Statements

The Trustees are responsible on behalf of the Group for:

- a. the preparation and fair presentation of the financial statements and statement of service performance in accordance with Public Benefit Entity Standards Reduced Disclosure Regime issued by the New Zealand Accounting Standards Board;
- b. service performance criteria that are suitable in order to prepare service performance information in accordance with Public Benefit Entity Standards Reduced Disclosure Regime; and
- c. such internal control as the Trustees determine is necessary to enable the preparation of financial statements and statement of service performance that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the Group ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the Trustees either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole, and the statement of service performance are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at the XRB's website at <https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/>.

Cookson Forbes & Associates Ltd

Cookson Forbes & Associates
96 Waioweka Road
OPOTIKI

8th March 2024

Approval of Financial Report

Te Kotahitanga o Te Arawa Trust and Subsidiaries
For the year ended 30 September 2023

The Board of Trustees are pleased to present the approved Group Financial Statements, including the historical financial statements for the year ended 30 September 2023.

APPROVED

Ron Johnson

Trustee

Date *6/3/24*

Hayden

Trustee

Date *6/3/24*



Statement of Service Performance

Te Kotahitanga o Te Arawa Trust and Subsidiaries For the year ended 30 September 2023

'What did we do?', 'When did we do it?'

Te Arawa has an intergenerational connection to the moana that dates back to our ancestors' intrepid journey from Hawaiki to the shores of Maketū. It is this enduring connection and sense of kaitiakitanga that has informed our fisheries and aquaculture journey to the present day.

- Te Kotahitanga o Te Arawa Waka Fisheries Trust Board was legally established in 1995.
- Te Arawa Fisheries Group was established in 2006 to manage Te Arawa fisheries assets, transferred to our iwi from the Crown, under the Māori Fisheries Act of 2004.

Charged with the responsible management of our iwi fisheries assets, the Group ensures its proceeds benefit all Te Arawa whānau through a combination of grants, koha, scholarships and kai.

Our mission is "Kia whakakotahi tatau o Te Arawa Waka ki raro i te maru o nga taonga o Tangaroa mo nga whakaturanga o Te Arawa" – "To bring Te Arawa Waka together under the care of Tangaroa for the next generation of Te Arawa".

Our vision is effective Te Arawa iwi, prosperous Te Arawa Whānau, and a healthy Te Arawa moana. We plan on delivering this vision by being a leader in all of our chosen forums, continuously taking action against issues and for opportunities, delivering the highest quality products and services, seeking the best technologies and science in the world, and, growing our whānau.

What does the future look like for Te Arawa Fisheries?

Te Arawa Fisheries looks to increase our revenue and drive down operating costs with a goal of funding and investing heavily in our whānau. We are aiming to re-open funding towards scholarships around aquaculture and other high income earning education courses, scuba-diving training, swimming education and more in our 2025 financial year. We will achieve this by the new lean operation model significantly reducing our costs, increasing the return on our investment portfolio in the managed funds, focusing on our new private equity deal and opening the door to private credit opportunities.

The majority of the revenue derived by the group is through investments and proceeds from our fishing quota that we will look to re-invest into our portfolios

In the 2022/23 strategic plan, Te Arawa Fisheries continues to operate in the following areas:

Pou 1: Pou tangata	Unwavering in our focus to grow our whānau towards a world-class inter-generational business
Pou 2: Pou taiao	Our lands, our rivers, our moana are who we are, handed down from our tipuna. We will consider our taiao in everything we do.
Pou 3: Pou tikanga	Who we are is founded on our culture that we will embed into everything we do.
Pou 4: Pou tahua	We will create the highest quality product and service that commands premium value and margin in our chosen markets. And, maximises returns to our shareholders.

Programme KPI	KPI Description and Measures	2023	2022
Iwi Partnership Programmes	Distributions to our iwi shareholders funding community projects providing direct benefits to whānau. 10 Total iwi shareholders. <ul style="list-style-type: none"> • Completed iwi partnerships • Amount distributed 	8 \$65,000	5 \$50,000
Iwi Koha Fund	Funding for iwi activities <ul style="list-style-type: none"> • Number of activities funded • Total amount funded 	6 \$2,200	9 \$3,356
Hi Mussels Product	The commission gained from the sale of our Hi branded smoked and marinated mussels. <ul style="list-style-type: none"> • Commission gained from BayPackers Note: 2021-2022 is our company sales, we have changed to a commission since.	\$40,992	\$279,938
Pataka Kai	Distribution of kai moana for Te Arawa tangi <ul style="list-style-type: none"> • Number of Tangihanga kai distribute to Kilograms of kaimoana 	119 2,130 kgs	104 1,690 kgs
Collective Iwi Aquaculture	Work related to the Collective Iwi Aquaculture <ul style="list-style-type: none"> • In-kind contribution 	\$100,000	n/a
Research & Development Partnerships	Partnerships and research developments <ul style="list-style-type: none"> • New • On-going • Complete 	1 1 5	3 0 5

Consolidated Statement of Comprehensive Revenue and Expenses

Te Kotahitanga o Te Arawa Trust and Subsidiaries
For the year ended 30 September 2023

	NOTES	2023 \$000	2022 \$000
Revenue from exchange transactions			
Investment Income		3,533	856
Seafood Shop Sales Revenue		431	2,040
ACE Quota Proceeds		771	760
Interest		9	-
Seafood Work Experience Revenue		311	1,058
Other Operating Revenue	5	175	346
Commission Revenue		35	280
Total Revenue from exchange transactions		5,265	5,340
Expenses			
ACE Expenses		175	152
Disposal of PPE		175	140
Iwi Funding, Training and Scholarships	7	68	129
Other expenses	8	1,801	1,944
Seafood Shop Operating Expenses	6	570	2,187
Seafood Work Experience Expenses		500	1,318
Total Expenses		3,290	5,869
Net Surplus for the year		1,975	(529)
Other Movements			
Net Surplus/ (Loss) of Bay Packers LP		(321)	-
Total Other Movements		(321)	-
Total Surplus for the year		1,655	(529)
Other comprehensive revenue and expenses			
Fair Value of Fisheries Quota Revaluation		1,032	951
Unrealised gains/loss from investments	14	284	(326)
Total Other Comprehensive Revenue and Expenses		1,316	626
Total comprehensive revenue and expenses for the year		2,971	97

This performance report should be read in conjunction with the notes to the performance report and attached independent auditor's report.

Consolidated Statement of Changes in Net Assets

Te Kotahitanga o Te Arawa Trust and Subsidiaries
For the year ended 30 September 2023

	NOTES	RESERVES \$000	RETAINED SURPLUS \$000	TOTAL EQUITY \$000
Equity as at 30 September 2022				
Opening Balance 1 October 2021		9,865	28,890	38,756
Total Surplus/(Deficit) for the year		626	(529)	97
Total Equity as at 30 September 2022		10,491	28,361	38,853
Equity as at 30 September 2023				
Opening Balance 1 October 2022		10,491	28,361	38,852
Total Surplus/(Deficit) for the year	14	1,316	1,655	2,971
Total Equity as at 30 September 2023		11,807	30,016	41,823

This performance report should be read in conjunction with the notes to the performance report and attached independent auditor's report.

Consolidated Statement of Financial Position

Te Kotahitanga o Te Arawa Trust and Subsidiaries
As at 30 September 2023

	NOTES	30 SEP 2023 \$000	30 SEP 2022 \$000
Assets			
Current Assets			
Cash and cash equivalents	9	719	697
Income tax receivable		750	116
Receivables from Exchange Transactions	10	674	1,046
Other Current Assets		5	172
GST receivable		20	-
Westpac Credit Cards		3	1
Total Current Assets		2,172	2,032
Non-Current Assets			
Property, plant and equipment	11	65	803
Investments - at Fair Value	12	4,443	4,479
Investments - at Cost	12	15,299	12,717
Intangible Assets	13	20,275	19,250
Total Non-Current Assets		40,082	37,249
Total Assets		42,254	39,281
Liabilities			
Current Liabilities			
Payables from exchange transactions		293	258
Pre-approved Funding Held		72	82
Employee entitlements		66	72
GST payable		-	18
Total Current Liabilities		431	429
Total Liabilities		431	429
Net Assets		41,823	38,851
Equity			
Equity		30,016	28,361
Reserves	14	11,807	10,491
Total Equity		41,823	38,851

This performance report should be read in conjunction with the notes to the performance report and attached independent auditor's report.

Consolidated Cash Flow Statement

Te Kotahitanga o Te Arawa Trust and Subsidiaries
For the year ended 30 September 2023

	2023 \$000	2022 \$000
Net Cash Flows		
Cash Flows from Operating Activities		
Receipts		
Receipts from exchange transactions	2,588	4,565
Income Tax	-	257
GST Receivable	-	28
Total Receipts	2,588	4,850
Payments		
Payments to Suppliers & Employees	(2,997)	(5,486)
Grants, scholarships & funding	(78)	(199)
GST payable	(38)	-
Total Payments	(3,113)	(5,685)
Total Cash Flows from Operating Activities	(525)	(835)
Cash Flows From Investing Activities		
Receipts		
Receipts from Sale of Investments	547	848
ACE Quota Proceeds	-	-
Total Receipts	547	848
Payments		
Purchase of property, plant and equipment	-	(64)
Total Payments	-	(64)
Total Cash Flows From Investing Activities	547	784
Net Cash Flows	22	(51)
Cash Balances		
Cash and cash equivalents at beginning of period	697	748
Cash and cash equivalents at end of period	719	697
Net Change in cash for period	22	(51)

This performance report should be read in conjunction with the notes to the performance report and attached independent auditor's report.

Notes to the Performance Report

Te Kotahitanga o Te Arawa Trust and Subsidiaries For the year ended 30 September 2023

1. Reporting Entity

The reporting entity is Te Kotahitanga O Te Arawa Waka Fisheries Trust Board ("TKOTA"). TKOTA is domiciled in New Zealand and is a charitable organisation registered under the Charities Act 2005.

The financial statements comprising TKOTA and its subsidiaries, Te Arawa Fisheries Holding Company Limited, Te Arawa Fisheries Limited, Te Arawa Fisheries ICP Limited, Arawa Fisheries Mussels Limited, Te Arawa Fresh Limited, Te Arawa Fresh LFR Limited, Te Arawa Mahi Limited, Te Arawa Fisheries Properties Limited, and Punga Charitable Trust, together the "Group", are presented for the year ended 30 September 2023.

These Group financial statements and the accompanying notes summarise the financial results of activities carried out by the Group. The Group provides services to people of the various Te Arawa iwi and hapu living throughout New Zealand and specifically in the Te Arawa rohe. All entities within the Group are charitable organisations registered under the Charities Act 2005.

2. Statement of Compliance

The Financial Statements for the Group have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with the *Public Benefit Entity International Public Sector Accounting Standards* ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorized for use by the External Reporting Board for Not-For-Profit PBE IPSAS on the basis that it does not have public accountability and it is not defined as large.

These financial statements have been prepared in accordance with Tier 2 Not-For-Profit PBE Accounting Standards and in doing so has taken advantage of all applicable Reduced Disclosure Regime ("RDR") disclosure concessions.

3. Changes in accounting policy

There were no changes to accounting policies during the year, all accounting policies have been applied consistently with prior years.

4. Summary of accounting policies

The significant accounting policies used in the preparation of these financial statements as set out below have been applied consistently to both years presented in these financial statements.

4.1 Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis, as modified by the fair value measurement of non-derivative financial instruments which are measured at fair value.

4.2 Functional and Presentation Currency

These consolidated financial statements are presented in New Zealand dollars (\$), which is the functional currency for all entities of the Group. All financial information presented in New Zealand dollars has been rounded to the nearest thousand dollars.

4.3 Basis of consolidation

The Consolidated Financial Statements incorporate the Financial Statements of the Group and entities (including structured entities) controlled by the Group and its subsidiaries. Control is achieved when the Group:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Group has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- the size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Group, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated Statement of Comprehensive Revenue and Expense and other Comprehensive Revenue and Expense from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other Comprehensive Revenue and Expense are attributed to the owners of the Group and to the non-controlling interests. Total Comprehensive Revenue and Expense of subsidiaries is attributed to the owners of the Group and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra - group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

4.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the Group and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.

(1) Revenue from non-exchange transactions

Grants & Donations

Donations are recognised as revenue upon receipt and include donations from the general public, donations received for specific programme or services or donations in-kind. Donations in-kind include donations received for services, food, clothing, furniture and volunteer time and is recognised in revenue and expense when the service or good is received. Donations in-kind are measured at their fair value as at the date of acquisition, ascertained by reference to the expected cost that would be otherwise incurred by TKOTA.

Services in-kind may be recognised as revenue but do not have to be, including volunteer time which has been recorded where possible but has not been given a financial value in these financial statements.

Grant revenue

Grant revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant has been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

(2) Revenue from exchange transactions

Investment income

Revenue is recognised as it accrues, using the effective interest method.

Seafood shop sales revenue

Revenue from the sale of goods at the Te Arawa Fresh Seafood Shops is recognised when the significant risks and rewards of

ownership have been transferred to the buyer on delivery of the goods and when the amount of revenue can be measured reliably and it is probable that the economic benefits or service potential associated with the transaction will flow to the Group.

ACE Quota Proceeds

Revenue from the sale of ACE Quota relates to income received from trading via the Iwi Collective Partnership of Annual Catch Entitlement Quota and is provided as funding for services the Group provides. Revenue is recognised in the period the services are provided.

Profit Share ICP Koura LPs

The Group has invested in various Limited Partnerships with the Iwi Collective Partnership. Profits allocated to the Group as a member of those LPs is recognised on an accrual basis; the LPs have 30 June balance dates.

Profit Share from Bay Packers LP

The Group has invested in various Limited Partnerships with the Iwi Collective Partnership. Profits allocated to the Group as a member of those LPs is recognised on an accrual basis; the LP has a balance date of 30 September.

Interest revenue

Interest revenue is recognised as it accrues, using the effective interest method.

Seafood Work Experience revenue

The Group operates a scheme with two employers, Sanford and Pelco, for the training of staff to provide skills to enable full time employment. Contracts exist for the supply of workers whom the Group transports to and from Tauranga. Sanford and Pelco are invoiced for the workers supplied and hours worked and these revenues are reported on accrual basis.

4.5 Financial Instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument.

The Group derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- The Group has transferred substantially all the risks and rewards of the asset; or
- The Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

(1) Financial Assets

Financial assets within the scope of NFP PBE IPSAS 29 *Financial Instruments: Recognition and Measurement* are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

The category determines subsequent measurement and whether any resulting income and expense is recognised in surplus or deficit or in other comprehensive revenue and expenses. The Group's financial assets are classified as financial assets at fair value through surplus or deficit, loans and receivables or as available for sale financial assets. The Group's financial assets include: cash and cash equivalents, short-term deposits, receivables from non-exchange transactions, receivables from exchange transactions and investments.

All financial assets except for those at fair value through surplus or deficit are subject to review for impairment at least at each reporting date. Financial assets are impaired when there is any objective evidence that a financial asset or group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

Financial assets at fair value through surplus or deficit

Financial assets at fair value through surplus or deficit include items that are either classified as held for trading or that meet certain conditions and are designated at fair value through surplus or deficit upon initial recognition. All derivative financial

instruments fall into this category, except for those designated and effective as hedging instruments or a derivative that is a financial guarantee contract. The Group's investments in ICP Koura LPs and Bay Packers LP fall into this category of financial instruments.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortized cost using the effective interest method, less any allowance for impairment. The Group's cash and cash equivalents, receivables from exchange transactions and receivables from non-exchange transactions fall into this category of financial instruments.

Available for sale financial assets

Available for Sale financial assets are non-derivative financial assets that are designated to this category or do not qualify for inclusion in any of the other categories of financial assets. The Group's available for sale financial assets include its investment portfolio managed by Rutherford Rede and shares in Moana NZ Limited.

(2) Impairment of financial assets

The Group assesses at the end of reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

For financial assets carried at amortized cost, if there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in the surplus or deficit for the reporting period.

In determining whether there are any objective evidence of impairment, the Group first assesses whether there are objective evidence of impairment for financial assets that are individually significant, and individually or collectively significant for financial assets that are not individually significant. If the Group determines that there is no objective evidence of impairment for an individually assessed financial asset, it includes the asset in a group of financial asset with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment for impairment.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. If the reversal results in the carrying amount exceeding its amortized cost, the amount of the reversal is recognised in surplus or deficit.

(3) Financial liabilities

The Group's financial liabilities include trade and other creditors, pre-approved funding held, GST and employee entitlements.

All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method except for financial liabilities at fair value through surplus or deficit.

4.6 Cash and cash equivalents

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

4.7 Investments

Short term investments comprise of term deposits which have a term of greater than three months and therefore do not fall into the category of cash and cash equivalents.

4.8 Intangible Assets - Fishing Quota

Fishing Quota is an intangible asset with an indefinite useful life. The Allocated quota was received from Te Ohu Kaimoana and was recognised at (deemed cost) being fair value on initial recognition with subsequent quota acquisitions recorded at cost. Fishing quota is subsequently carried at cost and tested annually for impairment.

4.9 Property, plant and equipment

Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. Where an asset is acquired through a non-exchange transaction, its cost is measured at its fair value as at the date of acquisition.

Depreciation

Depreciation is charged using the diminishing value method except Buildings which is calculated on a straight line basis over the useful life of the asset. Land is not depreciated. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

Land	No Depreciation
Buildings	2%
Plant & Equipment	13% - 67%
Motor Vehicles	25% - 30%
Leasehold Improvements	2% - 30%
Office equipment	10% - 50%
Computer equipment	26.4% - 80.4%
Furniture & fittings	20%
Shop equipment	10%

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

4.10 Leases

Payments on operating lease agreements, where the lessor retains substantially the risk and rewards of ownership of an asset, are recognised as an expense on a straight-line basis over the lease term.

4.11 Significant judgments and estimates

In preparing the financial statements, the Board of Trustees is required to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. The uncertainty from these assumptions and estimates could result in outcomes that may result in a material adjustment to the carrying amount of the asset or liability.

The Group base its assumptions and estimates on parameters available when the financial statements are prepared. However, existing circumstances and assumptions about future developments may change due to market changes or circumstances

arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur. The key significant judgments and estimates used in the preparation of these financial statements are as follows:

Useful lives of depreciable assets

Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets. Uncertainties in these estimates relate to technical obsolescence that may change the utility of certain property, plant and equipment.

Estimation uncertainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.

4.12 Taxation

Due to its charitable status, the Group is exempt from income tax.

	NOTES	2023 \$000	2022 \$000
5. Other Operating Revenue			
Other Revenue		175	346
Total Other Operating Revenue		175	346

	NOTES	2023 \$000	2022 \$000
6. Seafood Shop Operating Expenses			
Administration		14	16
Cost of Services		370	1,486
Depreciation		-	46
Employee Costs		125	473
Facilities and Rental		30	87
Professional Services		14	29
Travel, Accommodation and Catering		18	52
Total Seafood Shop Operating Expenses		570	2,187

	NOTES	2023 \$000	2022 \$000
7. Iwi Funding, Training and Scholarships			
Iwi Partnership Funding		65	120
Other		3	9
Total Iwi Funding, Training and Scholarships		68	129

	NOTES	2023 \$000	2022 \$000
8. Other Expenses			
Administration		668	753
Audit Fees		18	17
Depreciation		16	42
Employee Costs		684	539
Facilities and Rental		127	148
Governance Fees and Expenses		129	125
Loss on Disposal of PPE		-	166

Professional Services	133	110
Travel, Accommodation and Catering	26	45
Total Other Expenses	1,801	1,944

NOTES	2023 \$000	2022 \$000
-------	------------	------------

9. Cash and cash equivalents

Cash at Bank	719	696
Cash on Hand	1	1
Total Cash and cash equivalents	719	697

NOTES	2023 \$000	2022 \$000
-------	------------	------------

10. Receivables from Exchange Transactions

Accounts Receivable	674	1,046
Total Receivables from Exchange Transactions	674	1,046

11. Property Plant and Equipment

	Computer Equipment	Shop Fit out	Furniture & Fittings	Leasehold Improvements	Motor Vehicles	Plant & Equipment	Land & Buildings	Total
(i) Cost								
As at 1 October 2021	63	984	90	31	127	65	1,240	2,599
Additions/Disposals	11	(189)	-	3	36	1	(631)	(769)
Balance as at 30 September 2022	74	795	90	34	163	66	609	1,830
As at 1 October 2022	74	795	90	34	163	66	609	1,830
Additions/Disposals	(12)	(795)	(18)	-	(97)	(45)	(609)	(1,576)
Balance as at 30 September 2023	62	-	72	34	66	28	-	260
(i) Accumulated Depreciation								
As at 1 October 2021	(50)	(540)	(66)	(11)	(87)	(44)	(130)	(929)
Depreciation	(10)	(43)	(6)	(2)	(20)	(2)	(17)	(100)

Balance as at 30 September 2022	(60)	(583)	(72)	(13)	(107)	(46)	(147)	(1,029)
As at 1 October 2022	(60)	(583)	(72)	(13)	(107)	(46)	(147)	(1,029)
Depreciation	-	-	-	(2)	-	-	-	(2)
Disposals	6	583	11	-	57	32	147	836
Balance as at 30 September 2023	(54)	-	(61)	(15)	(51)	(14)	-	(195)
(iii) Net Book value								
Balance as at 30 September 2022	14	212	18	21	56	20	462	803
Balance as at 30 September 2023	6	-	11	19	15	14	-	65

12. Investments

The Group holds investment with Rutherford Rede at the reporting date. The funds are administered by investment fund managers and are classified as available for sale financial assets. The Group also holds shares in Moana NZ Limited, investment in the ICP Koura Facilities LP and fishing quota both allocated on formation and subsequently purchased. Under the provisions of IPSAS RDR, shares in Moana NZ Ltd are valued at their transfer value. Allocation Quota under the Maori Fisheries Act 2004 is valued at the transfer value and purchased Quota is valued at cost.

In December 2017 Moana NZ Limited and four other iwi owned companies proposed to establish a limited partnership to purchase the business and assets of Bay Packers (NZ) Limited and Petromont Export Limited. The total sale for the business was \$3,218,000 with partners all contributing to the purchase.

The Bay Packers Limited Partnership was established in March 2018 with the General partner of the Limited Partnership being Awanui Moana GP Limited. Te Arawa Fisheries is a Limited Partner and holds a 20% ownership. Investment is recorded at fair value. Year to date income for the year attributed to Te Arawa Fisheries was nil (2022: nil) from the limited partnership.

No impairment adjustment is considered necessary.

NOTES	2023 \$000	2022 \$000
-------	------------	------------

Investments

Investments - at fair value		
Rutherford Rede Management Investment	4,116	3,832
ICP Koura LP Investments	102	102
Bay Packers LP	225	545
Total Investments - at fair value	4,443	4,479
Investments - at cost or transfer value		
Shares - Moana NZ Limited	15,299	12,717
Total Investments - at cost or transfer value	15,299	12,717

	NOTES	2023 \$000	2022 \$000
13. Intangible Assets			
Fishing Quota - Allocation		7,786	7,786
Fishing Quota - Purchased		1,182	1,182
Fishing Quota - Revaluation		11,307	10,282
Total Intangible Assets		20,275	19,250

At balance date, there were no indicators of impairment.

	NOTES	2023 \$000	2022 \$000
14. Reserves			
Investment Revaluation Reserves			
Opening Balance		10,491	9,865
Movement during the Year		1,316	626
Closing Balance		11,807	10,491
Land Revaluation Reserves			
Opening Balance		-	140
Movement during the Year		-	(140)
Closing Balance		-	-
Reserves		11,807	10,491

15. Related party transactions

Controlled entities

Te Kotahitanga O Te Arawa waka Fisheries Trust Board has direct control over all of the entities in the Group. The directors of all of the Companies that make up the Group are the same and TKOTA has the power to govern the operations and financing activities of its subsidiaries.

Iwi Partnership Funding Approved & Held

In April 2009 Trustees agreed to make available upon approval of a suitable proposal a \$10,000 grant each year to an organisation representing each Iwi affiliate to support a suitable community project. This initiative is called the Te Arawa Fisheries Iwi Partnership Programme.

During 2022, the Trustees approved the payment of grants totalling \$65,000 to fund local community projects pursuant to the Te Arawa Fisheries Iwi Partnership Programme.

Groups representing the following Iwi had projects approved and under way with the following payments due on completion of the first and/or final project milestone.

	NOTES	2023 \$000	2022 \$000
Iwi Partnership Funding			
Ngati Pikiao		10	20
Ngati Rangitahi		5	10
Ngati Rangiteaorere		5	10
Ngati Rangiwewehi		5	10
Ngati Tarawhai		5	10

	NOTES	2023 \$000	2022 \$000
Tuhourangi		5	10
Whakaue/Te Ure o Uenukukopako		15	20
Waitaha		5	10
Ngati Tahu/Ngati Whaoa		5	10
Ngati Makino		5	10
Total Iwi Partnership Funding		65	120

Bay Packers Limited Partnership

During the period ended 30 September 2023, the Group transacted with Bay Packers LP and incurred the following:

	NOTES	2023 \$000	2022 \$000
Bay Packers LP			
Receivables			
Sales		101	181
Receivables		-	10
Total Receivables		101	190
Payables			
Purchases		104	92
Payables		6	6
Total Payables		110	97

Key Management Personnel

The key management personnel, as defined by PBE IPSAS 20 Related Party Transactions, are the members of the governing body which is comprised of the Board of Trustees, Company Directors, General Manager of Operations, Commercial Manager and Seafood Manager who undertake the operational control of the Group. The aggregate remuneration of key management personnel and the number of individuals, received remuneration as follows:

	NOTES	2023 \$000	2022 \$000
Key Management Personnel			
Trustees/Directors		123	52
Management		434	476
Total remuneration		500	529
Total number of persons		16	17

16. Commitments Due

Leases as lessee

The future non-cancellable minimum lease payments of operating leases as lessee at balance date are detailed in the table below:

	NOTES	2023 \$000	2022 \$000
Commitments due:			
Less than one year		62	61
Between one and five years		132	221

	NOTES	2023 \$000	2022 \$000
Later than five years		-	-
Total Commitments due:		194	282

17. Financial Instruments

The carrying amount of financial assets and liabilities in each of the financial instrument categories are as follows:

	NOTES	2023 \$000	2022 \$000
Financial Assets			
Loans and Receivables at Amortized Cost			
Cash and cash equivalents		719	697
MATC/RWT due		750	116
Receivables from exchange transactions		674	1,046
Financial Assets at Fair Value Through Surplus or Deficit			
Fishing Quota	13	20,275	19,250
Investments		327	647
Available for Sale Financial Assets			
Rutherford Rede Managed Investment		4,116	3,832
Financial Assets at Cost			
Moana NZ Limited		15,299	12,717
Total Financial Assets		42,160	38,306
Financial Liabilities at Amortized Cost			
Employee Liabilities		(66)	(72)
Trade and Other Creditors		(293)	(258)
Total Financial Liabilities at Amortized Cost		(359)	(330)

18. Contingent Assets and Liabilities

There were no known material contingent assets or liabilities to disclose at balance date (2022: \$Nil).

19. Capital and Other Commitments

There are no other known material capital commitments at 30 September 2023.

20. Events Subsequent to Balance Date

The Trust is not aware of any other matters or circumstances since the end of the reporting period, not otherwise dealt with in these financial statements that have significantly or may significantly affect the operations of the Group.





Street Address

Te Arawa Fisheries
Lakesyde Business Centre
1204 Whakaue Street, Level 1
Rotorua, 3040

Postal Address

Te Arawa Fisheries
P O Box 1896
Rotorua 3040

Phone

+64 7 349 3227

Email

info@tearawafisheries.maori.nz

tearawafisheries.co.nz